

Press release

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Lupus alpha strengthens wholesale sales team Fund expert joins Lupus alpha from Kieler Volksbank

Tobias Böttger, 33, is moving from Kieler Volksbank to Lupus alpha, strengthening the Frankfurt-based asset management company's wholesale sales team with immediate effect. The former fund selector will work with colleagues on his team to drive sales of mutual funds for wholesale investors such as asset managers, family offices and private banks. Going forward, Lupus alpha wants to make further additions to its four-strong wholesale team. In total, the independent asset management company manages over EUR 15 billion in assets, including EUR 1.8 billion in mutual funds.

“We are delighted to be able to strengthen our wholesale team with Tobias Böttger as our new Relationship Manager. With his arrival, we are gaining an experienced expert from the banking sector whose knowledge of fund selection and the Depot-A business will perfectly complement our positioning in the wholesale sector. We can make targeted use of his selection experience in our discussions with decision-makers in the banking sector and independent fund selectors,” said **Oliver Böttger, Partner and Head of Wholesale at Lupus alpha.**

Before joining Lupus alpha, Tobias Böttger worked at Kieler Volksbank since 2016, most recently as a securities manager. In this role, he was partly responsible for the bank's Depot-A business and proprietary trading, while his responsibilities also included supporting and acquiring major private banking clients and corporate clients in the investment business. He previously served as Regional Director of the Bausparkasse Schwäbisch Hall cooperative banks in Schleswig-Holstein.

Since 2016, Lupus alpha has steadily established and expanded its wholesale and mutual funds segment as an important second pillar alongside the institutional business. It plans to continue expanding the wholesale team in the medium term. The Frankfurt-based asset manager currently manages over EUR 1.8 billion in assets in its mutual funds. Together with its institutional mandates and special funds, Lupus alpha is responsible for more than EUR 15 billion in assets.

About Lupus alpha: As an independent, owner-operated asset management company, Lupus alpha has been synonymous with innovative, specialised investment solutions for over 20 years. As one of Germany's European small and mid-cap pioneers, Lupus alpha is one of the leading providers of volatility strategies as well as collateralised loan obligations (CLOs). The specialist product range is rounded off by global convertible strategies and risk overlay solutions for institutional portfolios. The Company manages a volume of more than EUR 15 billion for institutional and wholesale investors. For further information, visit www.lupusalpha.de.